Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.
Dear Friend:

We are pleased to send you our catalog as requested. We give you here a few special 'Get Acquainted Offers', which we advertised in several leading magazines:

#25 GLADIOLUS BULBS MIXED COLORS 50c; 6 D.MELAS, red, yellow, 80c
#25 GLADIOLUS BULBS, "smaller, 25c; 7 HARDY PHLOX, assorted, 31
#250 GLADIOLUS BULBLETS, mixed, 25c; 3 " " 50c
#10 DELPHINIUMS Gold Medal Hybrids, 10 G.A.LARDI., assorted, 31
7 Tiger Lilies, strong bulbs, 75c; 3 REG.L LILLIES, 31
If you are interested in GLADIOLUS in quantities, read our low prices on other side of sheet. We sell 25 bulbs of one kind and size at the 100 rate. For dozen rate multiply by ten.

SPECIALS in SHRUBS---See our Catalog.
SPECIALS in Fruit Trees and plants---See Catalog.
SPECIALS in large-size Evergreens and Seedlings---Write us.
SPECIALS---In fact, you can find SPECIALS on every page in OUR CATALOG.

STOP ------ LOOK ------ and READ ------ EVERY PAGE.
Planning your landscape planting is a very easy matter; just take a little time to study our catalog "LANDSCAPE VIEWS" and different designs. Place your shrubs in zig-zag formation and bear in mind the taller growing varieties for back grounds, etc. The rough sketch shown below gives you an idea how to get at it. If you wish send us your drawings and we'll be glad to make suggestions by making selections as to varieties, so as to make a blending, pleasing effect when in bloom and foliage. Send 10c for LANDSCAPE BOOK (this will be refunded when order is received). This gives many pictures in colors and effective plantings with a full descriptive catalog on all leading varieties.
We sell 25 of one variety and size at the hundred rate. Send in your order today with 25% deposit; we will then reserve the bulbs and ship when you want them for planting.

<table>
<thead>
<tr>
<th>Size</th>
<th>1st</th>
<th>2nd</th>
<th>3rd</th>
<th>4th</th>
<th>5th</th>
<th>6th</th>
</tr>
</thead>
<tbody>
<tr>
<td>MED.</td>
<td>2.50</td>
<td>2.00</td>
<td>1.50</td>
<td>1.25</td>
<td>.90</td>
<td>.75</td>
</tr>
<tr>
<td>SM.</td>
<td>4.50</td>
<td>4.00</td>
<td>3.50</td>
<td>3.00</td>
<td>2.50</td>
<td>2.00</td>
</tr>
<tr>
<td>LGE</td>
<td>5.50</td>
<td>4.50</td>
<td>3.50</td>
<td>3.00</td>
<td>2.50</td>
<td>2.00</td>
</tr>
</tbody>
</table>

All sizes will bloom first year except BULBETS; sizes 5 & 6 possibly 50% will bloom. This gives you a rare chance to obtain "GLADES". For little money invested. They will bring fine returns.

[Table with prices and descriptions of bulbs, including America, Anna Beaus, Black Henk, and others, with notes on size and bloom characteristics.]

All names are different varieties of gladiolus bulbs available for purchase.